



New interactive whiteboards going into schools across Newfoundland

Government awards contract for TeamBoard T3-VRT technology

Woodbridge, ON, November 3, 2011 – TeamBoard, a global leader in interactive whiteboards and related innovative hardware and software products, today announced that the Department of Education of Newfoundland and Labrador has chosen TeamBoard technology for more than 1900 interactive whiteboard-based solutions through an award to Pinnacle Office Solutions Ltd. of Newfoundland, a TeamBoard partner. The TeamBoard T3 VRT™ model was chosen from a competitive field. This 88” diagonal direct touch board features dual zone interactivity and Multiforce™ technology with intuitive usability, robust construction, reliable finger touch interactivity, guaranteed-to-clean surface, and an integrated Action Bar that needs no special pens or parts.

“The Provincial Government is committed to placing interactive whiteboard technology in all schools throughout this province,” said the Honourable Clyde Jackman, Minister of Education. “Providing these new resources will build on previous investments in new technologies, and ensure that students develop the skills they need to succeed in the 21st century.”

TeamBoard’s T3 VRT will be installed in provincial classrooms and will enable two people to write on the board at the same time, allowing for enhanced teacher to student or student to student interaction. The boards also double as regular dry erase whiteboards, and come with speakers and software designed to support teaching and learning.

TeamBoard’s next generation interactive whiteboards leverage emerging technologies to offer the world’s first variable resistive touch boards (VRT) for training, education and business. TeamBoard 3 VRT can recognize the degree of pressure you apply with your finger. VRT

technology is built into the board so you don't need special software to experience the enhanced functionality right away –command of software has never been more natural.

MultiForce means users can now navigate, hover, activate menus, activate tool tips, rollover, and command.

When a TeamBoard is not being used in its interactive mode, it can still be used in three other modes: as a projection screen, as a whiteboard, or as an electronic whiteboard. Impressively, the surface is guaranteed to clean for 10 years and even permanent marker if used by mistake is easy to erase.

Sean Brown, TeamBoard General Manager is delighted that “Pinnacle was a model partner for TeamBoard and the students of Newfoundland and Labrador throughout this process, working tirelessly to ensure that the right technology was matched to their needs.”

“Our aim is to offer a range of interactive solutions to improve interaction and engagement among teachers and students, leading to more opportunities for collaboration and greater productivity,” noted Christopher Ide, TeamBoard Territory Sales Manager.

TeamBoard is a Canadian success story since 1994, with a global network of accredited dealers. TeamBoard's achievements come from a strong commitment towards end users and the T3 VRT is the testament to that continuing success.

– ENDS –

About Pinnacle Office Solutions

Pinnacle Office Solutions is Newfoundland and Labrador's first and only Innovative Office Solutions Company. Founded in 1999, Pinnacle Office Solutions is Newfoundland owned and operated with a history and focus of offering our client's unequalled customer service.

Pinnacle has partnered with industry leading manufacturers such as Teamboard, Konica Minolta, HP, Dell, Francotyp Postalia, Groupe LaCasse and Schoolhouse Products, to provide our clients with a complete line of office equipment, office furniture and IT products and services. Pinnacle Office Solutions offers its clients over 100 years of combined industry experience. With 10 service personnel servicing the province we are well equipped to handle all of your business needs.

About TeamBoard

Egan TeamBoard Inc. is a global leader in creating, manufacturing, supplying and supporting leading edge interactive technology for education, training, business and government. With TeamBoard's interactive whiteboards, your finger is the mouse creating an engaging experience for audiences of all ages. Jointly designed with educators, professionals and facility experts, TeamBoard has become an award-winning interactive whiteboard.

TeamBoard is committed to no hassle customer service, environmentally responsible design, quality, value and timeliness and is registered to the ISO9001:2008 Quality Management System and ISO14001 Environmental Management System standards.

Links:

For more information visit:

<http://www.pinnacleoffice.ca/>

<http://www.teamboard.com/>

Media Contact:

Taryn Marques

tmarques@teamboard.com

(905) 851-2826